## 1998-2002 Earnings Statement in US\$

	Year-end	Year-end	Year-end	Year-end	Year-end
(million US\$)	1998	1999	2000	2001	2002
Freight income	256.0	281.6	332.2	301.6	287.6
Total revenue	258.0	285.0	335.0	304.0	290.0
Cost of freight & operations	207.0	224.3	268.0	251.8	240.9
Gross profit	51.0	60.7	67.0	52.2	49.1
Administrative expenses	15.0	16.6	21.9	18.6	21.2
EBIT	36.0	44.1	45.1	33.6	27.9
Depreciation	17.0	18.0	18.8	21.9	19.2
Loss (gain) on disposal of fixed assets	0.5	(0.7)	1.9	(0.1)	1.5
EBITDA	53.5	61.4	65.8	55.4	48.6
Interest expenses	24.0	22.3	23.0	18.4	13.5
Earning before income tax	12.0	21.8	22.1	15.2	14.4
Taxes	0.0	0.8	0.3	0.1	0.1
Net earning before Fx and Impairment	12.0	21.0	21.8	15.1	14.3
Foreign exchange accounts					
: Fx gain	0.0	1.4	0.0	0.0	2.4
: Fx loss	0.0	0.0	2.2	1.7	0.0
Net earning after Fx but before Impairment	12.0	22.4	19.6	13.4	16.7
	0.0	0.0	00.5	40.0	
Loss on impairment of assets	0.0	0.0	28.5	10.3	5.5
Minority interest	0.0	0.2	0.1	0.0	0.0
Net profit	12.0	22.2	(9.0)	3.1	11.2

Remark : Administrative expenses in 2002 include loan restructuring cost of US\$1.0 milion.



18 February 2003

The Board of Directors
Regional Container Lines Public Company Limited
30th Floor, Panjathani Tower
127/35 Ratchadapisek Road
Yannawa District

### **BANGKOK 10120**

Dear Sirs.

### **Consolidated financial statements in United States Dollars**

As requested, we have obtained from the management the consolidated balance sheets as at 31 December 2002 and 2001, and the related statements of earnings and retained earnings for the years ended 31 December 2002 and 2001 of Regional Container Lines Public Company Limited and its subsidiaries ("the Group") in United States Dollars ("USD") and performed the following procedures as agreed upon:-

- (i) We obtained management's basis in determining exchange rates applied in the translation of financial information.
- (ii) We recomputed the translation of financial information into USD.
- (iii) We checked the casting and extension of the translated USD financial information in the statements.

The above procedures do not constitute either an audit or a review in accordance with Thai generally accepted auditing standards and the basis of translation is not necessarily in compliance with Thai generally accepted accounting principles. We therefore cannot give any assurance on the basis of these procedures.

The above procedures were performed solely to assist you in the preparation of the financial information in USD for presentation to your bankers for the purpose of their facilities review, and are not to be referred to for any other purposes or distributed to any other parties without our prior consent.

Yours faithfully, ERNST & YOUNG OFFICE LIMITED

Vissuta Jariyathanakorn Partner

# REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS AS AT 31 DECEMBER 2002 AND 2001

	31 Decem	ber 2002	31 December 2001	
	Million	Million	Million	Million
	Baht	USD	Baht	USD
Current assets				
Cash and cash equivalents	1,487.6	34.4	857.5	19.4
Trade accounts receivable, net	1,841.3	42.6	2,052.3	46.4
Trade accounts receivable - related parties	-	-	12.4	0.3
Other current assets	284.8	6.6	223.8	5.0
Total current assets	3,613.7	83.6	3,146.0	71.1
Non-current assets				
Land and premises, net	2,498.1	67.1	2,620.2	72.9
Vessels and equipment, net	12,116.2	360.2	12,482.5	379.8
Other non-current assets	137.6	4.3	173.0	5.6
Total non-current assets	14,751.9	431.6	15,275.7	458.3
TOTAL ASSETS	18,365.6	515.2	18,421.7	529.4

See Basis of Preparation

### REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Continued)

	31 December 2002		31 December 2001		
	Million	Million	Million	Million	
	Baht	USD	Baht	USD	
LIABILITIES AND SHAREHOLDERS' EQUITY	/				
Current liabilities					
Trade accounts payable	1,183.9	27.4	1,433.5	32.4	
Trade accounts payable - related parties	-	-	10.4	0.2	
Current portion of finance lease creditors	162.90	3.70	183.8	4.2	
Current portion of long-term loans	1,150.80	26.60	1,718.3	38.8	
Promissory notes	1,000.00	23.10	-	-	
Other current liabilities	185.7	4.3	151.8	3.4	
Total current liabilities	3,683.3	85.1	3,497.8	79.0	
Non-current liabilities					
Finance lease creditors - net of current portion	301.7	6.9	476.2	10.7	
Long-term loans - net of current portion	7,066.6	163.5	8,376.0	189.1	
Debenture	1,000.0	23.1	1,000.0	22.6	
Total non-current liabilities	8,368.3	193.5	9,852.2	222.4	
Total liabilities	12,051.6	278.6	13,350.0	301.4	
Shareholders' equity					
Share capital					
Issued and fully paid					
66,300,000 ordinary shares of Baht 10 each	663.0	20.6	636.7	20.0	
(2001 : 63,666,287 ordinary shares of Baht 10 each)					
Share premium	3,073.2	113.7	2,986.3	111.7	
Translation adjustment	785.6	(2.1)	748.3	-	
Retained earnings					
Appropriated - statutory reserve	66.3	1.9	63.7	1.9	
Unappropriated	1,699.7	101.9	608.3	93.8	
Equity attributable to company's shareholders	6,287.8	236.0	5,043.3	227.4	
Minority interest - equity attributable					
to minority shareholders of subsidiaries	26.2	0.6	28.4	0.6	
Total shareholders' equity	6,314.0	236.6	5,071.7	228.0	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUIT	18,365.6	515.2	18,421.7	529.4	

See Basis of Preparation

# REGIONAL CONTAINER LINES PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENTS OF EARNINGS AND RETAINED EARNINGS FOR THE YEARS ENDED 31 DECEMBER 2002 AND 2001

	2002		2001	
	Million	Million	Million	Million
	Baht	USD	Baht	USD
EARNINGS				
Revenues				
Freight income	12,366.8	287.6	13,415.7	301.6
Gain on exchange	611.9	2.4	-	-
Other income	102.0	2.4	107.9	2.4
Total revenues	13,080.7	292.4	13,523.6	304.0
Expenses	_			
Cost of freight and operations	9,577.2	222.7	10,225.3	229.9
Depreciation	641.1	19.2	756.7	21.9
Administrative expenses	797.7	18.6	826.9	18.6
Loss on impairment of fixed assets	203.1	5.5	383.30	10.3
Loss on disposal of vessel	48.9	1.6	-	-
Loss on exchange	_		804.4	1.7
Total expenses	11,268.0	267.6	12,996.6	282.4
Earnings before interest and income tax expenses	1,812.7	24.8	527.0	21.6
Interest expenses	(581.7)	(13.5)	(819.0)	(18.4)
Corporate income tax	(6.4)	(0.1)	(8.6)	(0.1)
Earnings (loss) after income tax	1,224.6	11.2	(300.6)	3.1
Net loss - minority interest	2.0		3.0	
Net earnings (loss) for the year	1,226.6	11.2	(297.6)	3.1
RETAINED EARNINGS				
Retained earnings - unappropriated				
Balance - beginning of period	608.3	93.8	905.9	90.7
Net earnings (loss) for the year	1,226.6	11.2	(297.6)	3.1
Statutory reserve	(2.6)	(0.1)	-	-
Dividend paid	(132.6)	(3.0)		
Total retained earnings - unappropriated	1,699.7	101.9	608.3	93.8
Retained earnings - appropriated				
Statutory reserve	66.3	1.9	63.7	1.9
Total retained earnings - appropriated	66.3	1.9	63.7	1.9
Total retained earnings	1,766.0	103.8	672.0	95.7

See Basis of Preparation

#### **BASIS OF PREPARATION**

### 1. THAI BAHT FIGURES

The Thai Baht figures in the balance sheets as at 31 December 2002 and 2001 and profit and loss accounts for the years then ended were extracted from the audited consolidated financial statements. The consolidated financial statements included the financial statements of Regional Container Lines Public Company Limited (hereinafter called "the Company") and its subsidiaries in Thailand, Singapore, Hong Kong and the People's Republic of China.

For consolidation purposes, foreign currency financial statements of the subsidiaries were translated into Thai Baht at the closing exchange rates as to assets and liabilities, and at the average rates as to revenues and expenses. The resultant difference has been presented under the caption of "Translation adjustment" in the shareholders' equity.

### 2. <u>USD FIGURES</u>

- 2.1 The USD figures in the consolidated balance sheets were determined by translating the Thai Baht consolidated balance sheets of the Group using the following exchange rates:
  - a) For assets and liabilities, we used the following approximate rates:-

As of 31 December 2002 : USD 1 = Baht 43.1993 As of 31 December 2001 : USD 1 = Baht 44.2697

b) The approximate rates as of 1 January 1997 were used for brought-forward balances of share capital, share premium, investments, property, vessels and equipment:-

For the Company and its Thailand subsidiary

USD 1 = Baht 25.5850

For its Singapore subsidiaries

USD 1 = SGD 1.4020

For its Hong Kong subsidiaries

USD 1 = HKD 7.7296

c) Approximate rates as at the transaction dates were used for additional share capital, share premium, property, vessels and equipment, and disposals of vessels and equipment.

Any differences have been included in "Translation adjustment".

2.2 The USD figures in the consolidated profit and loss accounts were determined by translating the Thai Baht consolidated profit and loss accounts of the Group using the average exchange rates, which were as follows:-

31 December 2002 : USD 1 = Baht 42.9995 31 December 2001 : USD 1 = Baht 44.4829